

FINANCIAL STATEMENT

REVENUES

Public funding	\$1,032,789
Resident fees	\$2,791,461
Donations	\$559,798
Other contracts/grants	\$25,089
Other income	\$266,510

TOTAL REVENUES \$4,675,647

Wages	\$2,216,417
Payroll taxes & benefits	\$596,400

TOTAL PERSONNEL \$2,812,817

GENERAL OPERATIONS

Facility rents/loans	\$699,839
Food/household	\$282,043
Utilities	\$223,935
Insurance	\$65,207

Certified audit available on request.

Dawn Farm is a tax-exempt Michigan 501(c)(3) non-profit corporation. We welcome charitable contributions.

Maintenance	\$86,098
Communications	\$40,005
Accounting/legal	\$21,896
Depreciation	\$171,207
Office supplies	\$28,285
Other contracts	\$128,141
Transportation	\$44,227
Other expenses	\$157,673

TOTAL OPERATIONS SUMMARY \$1,948,556

2017 REVENUES \$4,675,647

2017 EXPENDITURES \$4,761,373

BALANCE (\$85,726)

Administrative cost	8.9%
Fund-raising cost	2.9%

45 YEARS OF SERVICE

2018 marks the 45th anniversary of Dawn Farm—and also my own 45th anniversary in the human services field. I was blessed to be here in 1973 to see the farmhouse for the first time—and then to return in 1983 to lead it to where it is today.

The Farm has had a wonderful track record helping addicts and alcoholics get better—and I have had a good run as a helper. This place has been a gift to me, working with such extraordinary, dedicated, passionate people, and watching our community grow and reach more and more victims of addiction—not as healers so much as fellow travelers, all finding a way out together.

I love people who have suffered from addiction, and so do all of my staff. When we get it right, we all become partners in a healing mechanism that advances us all.

And as a result, the door here is stuck open. Nobody gets shut out, as we keep trying to provide respite and hope for tens of thousands of men and women.

Thank you for helping keep this community alive!

Jim Balmer, President

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Dawn Farm Outpatient/Adolescent Services 734.821.0216 • Chapin Street Project 734.485.8725



Dawn Farm 2017 - 2018 Annual Report



“THIS PLACE RUNS ON LOVE.”

That’s what a young man at Spera said recently. He was reflecting on the tremendous sense of family he felt—in this place where he had arrived in such pain.

The people we help at Dawn Farm are wounded men and women who, because of addiction, live on the margins of society. But we never, ever give up on any of them.

Because Dawn Farm really does run on **love**.

One of our favorite friends is William White, the brilliant author and historian. His words are posted at all the entrances of all our sites:

- *You are in the right place.*
- *You are with others like yourself.*
- *We understand you and the world you come from.*
- *We accept who you are and who you can become.*
- *This is a place where magic (change) can happen.*

Our experience shows that real, lasting recovery from addiction is available to *everyone*, and that our job is to create spaces that afford struggling individuals the chance to grow and strengthen.

We do it with detox and residential services, outpatient and sober housing, outreach and education. But most of all, the fuel that drives this organization is love.

I spoke with two men as we were completing this Annual Report. One was a recovering heroin addict who came here in 1977. He spoke warmly about his retirement and his grandchildren, because he is now in his mid-60’s—and has *more than forty* years of abstinent recovery.

The other was a 21-year old I interviewed at the request of his anxious family. He was belligerent and resistant to being helped, but he finally agreed to detox at Spera “for a few days.”

A week later, I ran into him on a sunny afternoon and was surprised to hear him gratefully tell me how the care he had received at Spera inspired his decision to enter treatment and then sober

housing. “Thanks for giving me this opportunity.”

These are just two stories—among thousands. But both of these guys are part of a community—that believes recovery is available to anyone. **You** made this happen.

An Annual Report is intended to provide relevant information to stakeholders. But we also hope to reveal more about who we are and what drives us. We have enclosed a card about our mission and values, things that are elemental to our work—and to our success.

Here’s how many people we helped this year. We want you to realize the sheer volume of people who come to us and are welcomed, each one a unique story of redemption and recovery:

Residential Services	270 individuals
Spera/Detox Services	411 individuals
Spera Outreach	171 individuals
Chapin Street Project	355 individuals
Outpatient Services	755 individuals
Corrections Services	669 individuals
Adolescent Services	27 teens/families
Educational Outreach	6,692 participants
TOTAL:	9,350 people

Huge numbers, to be sure—but each individual was affected by the *love* of this community.

In the marketplace of ideas, we see a lot of disturbing trends—programs driven by money and ideology, leaving addicts and alcoholics behind.

But with the support of people like you, we never shut the door here. Sometimes I joke that it’s “stuck open.” In the face of a disease that shatters both its victims and their families, we continue to embrace the healing power of love.

One of our heroes is Father Greg Boyle from Homeboy Industries, who works with gang members in East LA. He says, “If love is the answer, community is the context.”

This means that the love that runs this place also partly comes from you. Thank you.

