



# DAWN FARM ANNUAL REPORT 2022-2023

## FY22 FINANCIAL STATEMENT

### REVENUES

Public funding grants	\$1,036,758
Fee for service	\$3,041,890
Donations	\$879,258
Other contracts/grants	\$202,720
Other income	\$132,212

**TOTAL REVENUES \$5,292,838**

### PERSONNEL

Wages	\$2,478,602
Payroll taxes & benefits	\$617,697

**TOTAL PERSONNEL \$3,096,299**

### GENERAL OPERATIONS

Facility rents/loans	\$625,796
Food/household	\$283,379
Utilities	\$270,483
Insurance	\$93,943
Maintenance	\$36,226
Accounting/legal	\$14,500
Depreciation	\$137,514
Office supplies	\$132,192
Transportation	\$1,968
Other expenses	\$249,470

**TOTAL GENERAL OPERATIONS \$1,845,471**

**TOTAL EXPENDITURES \$4,941,770**

### SUMMARY

<b>2022 REVENUES</b>	\$5,292,838
<b>2022 EXPENDITURES</b>	\$4,941,770

**BALANCE \$351,068**

Administrative cost	7.88%
Fund-raising cost	3.14%

Certified audit available on request.

Dawn Farm is a tax-exempt Michigan 501(c)(3) non-profit corporation.

We welcome charitable contributions.

Whew! It's a big year for Dawn Farm: our 50th anniversary, continued commitment to our mission and values, a robust continuum of care including treatment and recovery support, and an earnest effort to secure a permanent Dawn Farm Transitional Housing location in a part of our community that needs it most.

Adding a new permanent Transitional Housing location is a major goal, but our community is absolutely worth it, and we know that we can get there with your help. Your support over the past fifty years has been essential, consistent, and inspiring. Thanks for all you have done and continue to do to support Dawn Farm and our community! - Anna

## 2022-2023 DAWN FARM BOARD OF TRUSTEES

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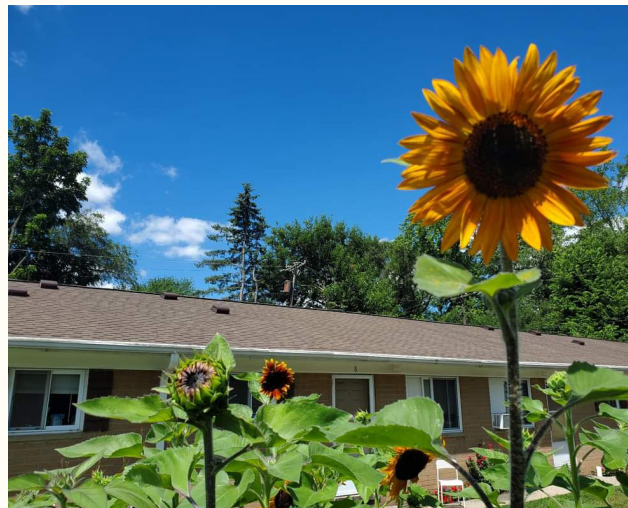


# We've been a part of the community for 50 years!

Thanks for taking a moment to review our Annual Report!  
It's intentionally a quick and easy read — a snapshot of Dawn Farm services and a look to the year ahead. Flip to the back for a longview of our financial position and a quick note from our President.

## Who we helped in 2022:

Long-Term Residential Treatment	245 admissions
Spera - Detox/Withdrawal Management	267 admissions
Spera - Outreach/Stabilization Residential	172 admissions
Outpatient Treatment	497 admissions
Outpatient Treatment - In Jail & Community Corrections	410 admissions
Case Management & Peer Support	267 people
Transitional Housing	233 admissions
Including Strong Roots Family Housing	7 families
Dawn Farm Education Series	~500 people



## What are we working on in 2023? We have a big goal to celebrate our 50th anniversary!

### Mission & Values

Since 1973, Dawn Farm has met our community's needs with compassion, creativity, and hope. We offer a continuum of long-term services to help people achieve long-term recovery. Most importantly, Dawn Farm helps people with addiction build a recovery support system in the community.

**Core Value: Any addict can get better**

### Community Need

Helping people connect with the recovering community is the most important thing we do at Dawn Farm. And what we know is that parts of our community (48197 & 48198) have some of the highest rates of overdose and lowest availability of supportive services.

**Core Value: We develop programs for people**

### What We've Done

To help address this community need, we moved our Outpatient office closer to Ypsilanti, strengthened connections with the local recovering community, and expanded Recovery is Good Business relationships in Ypsilanti. We also started renting a small apartment building on Miami Avenue, and developed a community of Dawn Farm Transitional Housing there.

### What's Next

We are committed to building and sustaining permanent recovery-supportive services in Ypsilanti. We are in year four of a five year lease at Miami Avenue. The current owner is planning to sell, and we risk losing this location and displacing the residents who live there.

**Core Value: We believe in long-term support**

### How You Can Help

To celebrate the 50th anniversary of Dawn Farm, we plan to purchase a permanent Dawn Farm Transitional Housing location in Ypsilanti, ideally the Miami Avenue location. Our goal is to fundraise at least \$500,000 over the next few months. Will you help us?

**Core Value: Community recovery works**

The cover photo includes Millie & Otis enjoying a beautiful day together on the lawn at Miami Avenue.  
Photo above is of the gorgeous sunflowers that were planted in the front yard at Miami last year.