

Here again are the basics—what Dawn Farm did this past year, how many people we helped, a summary of our financial picture, and something about our mission and our future. As always, we try to make this a quick and helpful report. No frills!

WHO HAVE WE HELPED?

It's been another remarkable year, helping more people than ever! In addition, we are moving people from acute help to more sustained interventions, resulting in overall better outcomes. We're finding that by investing more time in people, we have a better chance of long-term recovery.

In 2014, Dawn Farm provided the following:

Residential Services	273 individuals
Spera/Detox Services	548 individuals
Detox Outreach	183 individuals
Chapin Street Project	371 individuals
Outpatient Services	600 individuals
Corrections Services	399 individuals
Adolescent/Families	34 teens/families
Educational Outreach	5,677 participants
TOTAL:	8,085 people



WHAT IS IMPORTANT?

As you can see above, we helped a whole lot of people—addicts and alcoholics, parents, kids, professionals and the community-at-large. But we are also helping people in **smarter ways**. Admissions for detox actually went *down* last year—because we're providing better support (longer stays, increased recovery services, housing, etc.). We are moving people into the recovering community in more creative ways than at any time in the last 42 years.

Dawn Farm has taken a leadership position in addressing heroin addiction—through education, treatment and taking an active role in helping reduce overdoses. We are also receiving more and more attention from drug courts—who see our model as a powerful way to help folks find lasting recovery.

Detox, treatment, housing and an array of other services—it's a really big picture, a long way from the old days in the orange farmhouse. While we are nostalgic about our origins, we are also enlivened by the challenges we face in a world with far fewer resources. People are struggling. We believe that Dawn Farm has survived for a reason, and our voice—**your voice**—matters.

We are conscious of the fact that we have a responsibility to lean into this work, to think hard about how we can do more and what we can do better. We have a Board of Trustees who are visionaries and true ambassadors, and a staff of people who get up every morning wanting to make this the best place it can be for a person to find help. We live on inspiration—bringing out the best in one another is part of Dawn Farm's culture.

Which brings me to YOU. If you're reading this, you're a supporter. Maybe you've sent us a check—or maybe a son or daughter. Make no mistake, YOU are the real source of our energy and our success. For 42 years, we have survived and thrived because of our community—people like **you**.



FINANCIAL STATEMENT

REVENUES

Public funding	\$923,544
Resident fees	\$2,296,534
Donations	\$561,799
Other contracts/grants	\$56,064
Other income	\$215,218
TOTAL REVENUES	\$4,053,159

Wages	\$1,935,427
Payroll taxes & benefits	\$504,964
TOTAL PERSONNEL	\$2,440,391
GENERAL OPERATIONS	
Facility rents/loans	\$404,013
Food/household	\$173,558
Utilities	\$229,468
Insurance	\$75,696

Maintenance	\$92,934
Communications	\$62,814
Accounting/legal	\$22,879
Depreciation	\$155,119
Office supplies	\$34,698
Other contracts	\$63,572
Transportation	\$39,486
Other expenses	\$199,952
TOTAL OPERATIONS	\$1,554,189

SUMMARY

2013 REVENUES	\$4,053,159
2013 EXPENDITURES	\$3,994,580
BALANCE	\$58,579
Administrative cost	6.0%
Fund-raising cost	3.0%

Certified audit available on request. Dawn Farm is a tax-exempt Michigan 501 (c)(3) non-profit corporation. We welcome charitable contributions.

I just heard a great story. More than 15 years ago, after we opened our first transitional house (in a former crack house at 112 Chapin Street), we had a break-in.

Turns out the perpetrator was an addict looking for a fix, who didn't realize that it was now a sober house. He was eventually caught, and years later the judge ordered him to treatment—at Dawn Farm.

Mike is in recovery and a law-abiding member of the community. He recently joined Dawn Farm's staff as a House Manager at one of our *transitional housing sites*. He is sane, employed and in the game, coming full circle from addiction to recovery. This is the kind of story that inspires us to keep up the work—and to **thank you**.

Jim Balmer, President

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