



FINANCIAL STATEMENT

REVENUES

Public funding	\$1,147,797
Resident fees	\$2,852,787
Donations	\$690,873
Other contracts/grants	\$6,893
Other income	\$257,818

TOTAL REVENUES \$4,956,168

Wages	\$2,443,018
Payroll taxes & benefits	\$646,557

TOTAL PERSONNEL \$3,089,575

GENERAL OPERATIONS

Facility rents/loans	\$704,310
Food/household	\$312,610
Utilities	\$226,056
Insurance	\$66,349
Maintenance	\$86,232
Communications	\$57,161
Accounting/legal	\$21,972
Depreciation	\$171,020
Office supplies	\$37,371
Other contracts	\$121,152
Transportation	\$50,093
Other expenses	\$147,880

TOTAL OPERATIONS \$2,002,206

SUMMARY

2019 REVENUES \$4,956,168
2019 EXPENDITURE \$5,091,781

BALANCE (\$135,613)

Administrative cost 8.3%
 Fund-raising cost 2.9%

Certified audit available on request.

Dawn Farm is a tax-exempt Michigan
 501 (c)(3) non-profit corporation.

We welcome charitable contributions.

We are grateful for the larger community in which our recovering people live. We work hard to connect with neighborhoods and businesses and cultivate relationships that sustain our work—and find mutual blessing.

We firmly believe that there is no magic pill, no magic number of days in treatment, no

magic tool that can ensure everyone gets well. But we have learned that there is magic in the healing community.

This magic comes from a deep human connection—and hope. In this time of isolation, we have learned about BOTH from you.

Thank you for all your support!

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Dawn Farm 2019 - 2020 Annual Report

This was not what we planned.

A typical Annual Report is supposed to be reflective and inspirational, a year in review with a summary of accomplishments. Our financial summary is on the back page (not bad this year) and a summary of the numbers we served is below (also, not too shabby). However, as this is being written, we are *in the trenches*.

We know that you are too.

A QUICK SUMMARY

We've had a good year, even while the addiction treatment field seems struggling to find its soul. We can confidently say that we have kept true to our 47-year mission—treating addiction with long-term, compassionate care. No one is turned away for lack of funds, and everyone is treated as a miracle waiting to happen.

In 2019, Dawn Farm provided the following:

Residential Services	245 individuals
Spera/Detox Services	340 individuals
Detox Outreach	176 individuals
Chapin Street Project	394 individuals
Outpatient Services	730 individuals
Corrections Services	600 individuals
Adolescent/Families	17 teens/families
Educational Outreach	3,642 participants
TOTAL:	6,144 people



We're proud of helping these folks, and of keeping all our programs and resources available throughout 2019. But then there came *the virus*.

Thankfully, we had already spent a number of weeks strategizing ways to meet the corona virus' impact. We developed specific plans, set up protocols and bought extra food and supplies—but nothing could have prepared us for the rapid changes, both locally and nationally.

Instead of meeting weekly, staff soon found themselves talking *hourly*. As the national situation unfolded, we began to circle the wagons, increasing our

protections each day. The situation was daunting.

We worked hard to keep the virus away, “sheltering in place” before it was widely done.

We also hoped for the help of the community to make this huge transition less painful to the people we serve.

The community around us—especially the recovering community—stepped up. Even beyond our high expectations!

Donations of food and cleaning products appeared. People wrote checks and offered to call and support our residents. Every day we received new calls and emails from people who cared, saying “What can I do?” and “How can I help?”

Local businesses offered support. A couple of local women created handmade (and stylish) protective masks for our entire staff! The love and commitment of the community has been overwhelming. We really needed help—and help appeared.

This has been a profoundly stressful time for all of us, but the Dawn Farm story has always been one of gratitude and awe—and these recent weeks were no different.

We have been dumbstruck by generosity. We have seen this amazing community rise up to help us yet again.

Detox, treatment, housing and an array of other services—Dawn Farm is all that.

But this week—this month—it's the surrounding community that is the star of Dawn Farm's culture.

Which brings me to YOU. If you're reading this, you're a supporter. Maybe you've sent us a check—or a loved one. The lesson has been given to us again and again: YOU are the real source of Dawn Farm's success. For nearly five decades, Farm programs have survived, grown and become increasingly valuable because of our community—people like **you**.

Stay safe—we will do the same. We are deeply grateful for your help.

