

2012-2013 DAWN FARM ANNUAL REPORT

FINANCIAL STATEMENT

REVENUES		GENERAL OPERATIONS		SUMMARY	
Public funding	\$1,032,005	Facility rents/loans	\$348,173	2012 REVENUES	\$3,519,053
Resident fees	\$1,710,176	Food/household	\$225,810	2012 EXPENDITURES	\$3,840,463
Donations	\$498,399	Utilities	\$192,634	BALANCE	(\$321,410)
Other contracts/grants	\$146,048	Insurance	\$54,181	Administrative cost	7.0%
Other income	\$132,425	Maintenance	\$99,276	Fund-raising cost	2.0%
TOTAL REVENUES	\$3,519,053	Communications	\$44,660	Certified audit available on request. Dawn Farm is a tax-exempt Michigan 501 (c)(3) non-profit corporation. We welcome any charitable contributions.	
Wages	\$1,880,645	Accounting/legal	\$13,400		
Payroll taxes & benefits	\$488,763	Depreciation	\$166,008		
TOTAL PERSONNEL	\$2,369,408	Office supplies	\$31,606		
		Other contracts	\$82,939		
		Transportation	\$49,975		
		Other expenses	\$162,395		
		TOTAL OPERATIONS	\$1,471,055		

Here we are, 40 years in.

In 1973, a handful of staff started taking in young people with addictions. We helped only a few people at a time in that old farmhouse.

But in 2012, we provided the following:

Residential Services	249 admissions
Detoxification Services	1,130 admissions
Detox Outreach	169 admissions
Chapin Street Project	325 admissions
Outpatient Services	433 admissions
Corrections Services	596 admissions
Daybreak Adolescent	107 teens/families
Educational Outreach	4,388 participants

We also served almost 75,000 meals—and provided safe places in the community to begin recovery. We did it consistently, with commitment and passion, keeping true to values that are four decades old.

We also did it with you—the generous people who have supported us, enabling us to maintain minimal reliance upon public funding for our services. It is you who kept this place afloat during times when insurance-driven and government-funded agencies went out of business.

We are deeply grateful that you believed in the work of Dawn Farm.

2012-2013 DAWN FARM BOARD OF TRUSTEES

Charles Gehrke, Chair	Skip Campbell, MD	Johanna Horn	Rich Sheridan*
Ellie Serras, Vice Chair	Cheryl Chandler	Derrick Jackson	Hon. J. Cedric Simpson
Janet Nacu, Treasurer	David Clyde*	Maggie Ladd	Bill Stapleton
Hon. Julie Creal, Secretary	Fr. Terry Dumas	Rabbi Bob Levy	Mark Weiner, MD
Karen Andrews	Hon. S.J. Elden*	Betsy McCallister*	Heather Wurster
Janis Bobrin	James A. Fink*	Rep. Dave Rutledge*	
Charles Borgsdorf*	Joseph Fitzsimmons*	Paul Saginaw	James Balmer, President



www.dawnfarm.org

Dawn Farm 734.485.8725 • Dawn Farm Downtown 734.769.7366 • Detox 734.669.8265
Outpatient 734.821.0216 • Street Outreach 734.485.8725 • Chapin Street Project 734.485.8725

*Board Counsel



Friends,

Most of you know that I have been on sabbatical in recent months, working on a book about Dawn Farm. I have travelled to visit and interview co-founders Gary Archie in Colorado and Jack Scholtus in Traverse City. I have met with alumni going back to the 1970's, and talked with many of the early stakeholders in Dawn Farm—our first Board Chair Jim Wortley, early staff members—even Betty Rood, the lovely widow of Reverend Sidney Rood, an important early supporter of the Farm.

Having watched the Farm grow these 40 years, I knew a great deal about our history, but I have learned much more. I hope that on paper the Farm's many wonderful stories will come to life for people who care about our organization—just as they have for me.

I also have visited a number of mission-driven organizations around the country—places that thrive on their values and their sense of purpose. I have asked questions about culture and staying true to beliefs. I visited the Midnight Mission and Homeboy Industries in Los Angeles, the Betty Ford Center in Rancho Mirage, New Found Life in Long Beach, Glide Memorial Church and Delancey Street in San Francisco, Options Recovery Center in Berkeley, Gould Farm in Massachusetts, Villa Veritas in upstate New York and The Retreat in Minnesota. How do we all keep things going without giving up those values we hold dear? At each place I encountered men and women of passion and dedication, committed to helping the people they serve in creative ways. My travels have inspired me—and strengthened my commitment to the Farm's culture and values.

We are spending this anniversary year reflecting on the many ways we have been blessed. We have been talking a lot about both our past and our future. With your help, we look ahead to many more years of offering affordable, high quality care to the people who need it most—and bringing our creativity and passion to the task of helping men and women rise out of their addictions.

Jim Balmer, President

