



2013 - 2014  
dawn farm annual report

**FINANCIAL STATEMENT**

**REVENUES**

Public funding	\$1,004,616
Resident fees	\$1,850,208
Donations	\$565,598
Other contracts/grants	\$169,479
Other income	\$219,102
<b>TOTAL REVENUES</b>	<b>\$3,709,003</b>

Wages	\$1,882,782
Payroll taxes & benefits	\$474,703
<b>TOTAL PERSONNEL</b>	<b>\$2,357,485</b>
<b>GENERAL OPERATIONS</b>	
Facility rents/loans	\$441,926
Food/household	\$211,476
Utilities	\$209,930
Insurance	\$65,505

Maintenance	\$68,369
Communications	\$49,063
Accounting/legal	\$13,700
Depreciation	\$164,909
Office supplies	\$32,519
Other contracts	\$100,619
Transportation	\$51,437
Other expenses	\$130,223
<b>TOTAL OPERATIONS</b>	<b>\$1,539,675</b>

**SUMMARY**

<b>2013 REVENUES</b>	<b>\$3,709,003</b>
<b>2013 EXPENDITURES</b>	<b>\$3,897,160</b>
<b>BALANCE</b>	<b>(\$188,157)</b>
Administrative cost	6.8%
Fund-raising cost	2.7%

Certified audit available on request. Dawn Farm is a tax-exempt Michigan 501 (c)(3) non-profit corporation. We welcome charitable contributions.

I recently had a shock when I looked at a Dawn Farm Annual Report from about 15 years ago. It showed only three services (residential, detox and a few transitional housing sites) and a budget *less than half* what it is now. We've grown so much!

Today we are not just larger, but more engaged and invested in helping hundreds—maybe thousands—more

people every year.

As I look at our organization today, we are doing more, we are doing better, we are growing in strategic ways and looking creatively toward our future.

As always, Dawn Farm's remarkable trajectory has been because of you, our supporters. Thanks for your help.

Jim Balmer  
President

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Again, our Annual Report presents you with the basics—what we did this past year, how many people we helped, a summary of our financial picture, and a few comments about our mission and our future. As always, we try to make this a quick and meaningful read.

## WHO HAVE WE HELPED?

It's been another amazing year, as we enter our fifth decade of helping addicts and alcoholics recover to live normal, productive lives.

In 2013, we provided the following:

Residential Services	279 admissions
Detoxification Services	775 admissions
Detox Outreach	142 admissions
Chapin Street Project	348 admissions
Outpatient Services	519 admissions
Corrections Services	401 admissions
Daybreak Adolescent	122 teens/families
Educational Outreach	4,169 participants

In short, Dawn Farm continues to be one of the largest service providers in southeast Michigan—and a desired treatment option for people all over the United States.

## WHAT HAVE WE ACCOMPLISHED?

Detox, treatment, housing and an array of other services—it's hard to convey the full scope of what we do. In recent years we have created a true continuum of services designed to meet people *wherever they are*, when they want and need help.

More than anything, Dawn Farm continues to be about removing barriers. We have expanded some programs, improved clinical approaches and worked with other agencies—all to help addicts and alcoholics attain lasting recovery.

- At our two residential sites we treated 279 men and women last year. Forty percent were addicted to heroin or other opiates—Dawn Farm is a leading responder to this community problem.
- The Spera Recovery Center operates our detox 24 hours a day—and is often at full capacity. Our unique Detox Outreach provides stabilization and support, so the benefits of detoxification can last.
- Dawn Farm's Outpatient office continued to grow, helping more than 500 people last year.
- Our innovative transitional housing project grew again in 2013/2014 to 172 units. In coming years we hope to establish more than 200 units of safe, recovery-based housing for newly-sober people.
- Our redesigned Adolescent and Family Program has expanded. We have been heartened to see encouraging results in these sober young people and their loved ones.

Add to these efforts our programs for pregnant addicts and custodial moms, jail inmates and homeless alcoholics, community resources like the Education Series (now 24 years old!), community outreaches and the wonderful Community Barn—and the full scope of Dawn Farm's work comes into view.

## WHERE ARE WE HEADED?

Nationally, only 4% of those who need treatment for addiction receive help. We are painfully conscious of this deficit, and we're resolved to make things better in our small part of the world.

In the coming year, we will continue our tradition of helping, with heightened attention to strategic growth and careful stewardship of our resources.

We know that for many people we have become a last chance—one of the few survivors in the addiction treatment field with a comprehensive approach. With that status comes the responsibility to maintain our mission, to help as many people as we can, and to advocate for the needs of the men and women we serve.

We're not resting on our laurels—with your help, we're going to do **much more**.